

# **MARGARET RIVER BUSSELTON TOURISM ASSOCIATION**

## **FINANCIAL REPORT**

**For the Year Ended 30th June 2021**

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# **MRBTA BOARD REPORT**

## **For the Year Ended 30th June 2021**

### **BOARD REPORT**

Your board members submit the financial report that relates to the Margaret River Busselton Tourism Association Inc. ("MRBTA") for the year ended 30 June 2021 to meet the requirements of its constitution and the Associations Incorporation Act 2015.

### **Board Members**

The names of board members at the date of this report are:

Trent Bartlett (Chair)	Barry House
Janine Carter (Deputy Chair)	Keith Warrick
Glenn Callegari (ARC Chair)	Evan Lewis
David Willcox	Jodie Darragh

### **Principal Activities**

The principal activities of the Association during the financial year were to promote the Margaret River Region as a tourist destination and to provide tourist services and attractions.

### **Significant Changes**

No significant changes are applicable.

Signed in accordance with a resolution of the Board of Directors.



.....  
Trent Bartlett



.....  
Glenn Callegari

Dated this 23<sup>rd</sup> September 2021

## MRBTA STATEMENT OF FINANCIAL POSITION

### For the Year Ended 30th June 2021

	NOTE	2021 \$	2020 \$
<b>CURRENT ASSETS</b>			
Cash Assets	2	1,563,547	440,376
Receivables		199,393	131,451
Inventories		596,869	607,459
Other Assets	3	5,454	396,964
<b>TOTAL CURRENT ASSETS</b>		<b>2,365,264</b>	<b>1,576,250</b>
<b>NON-CURRENT ASSETS</b>			
Property, Plant and Equipment	4	5,355,393	5,668,701
Leased Assets	5	412,740	427,528
Intangible Assets	6	82,643	16,836
<b>TOTAL NON-CURRENT ASSETS</b>		<b>5,850,776</b>	<b>6,113,065</b>
<b>TOTAL ASSETS</b>		<b>8,216,040</b>	<b>7,689,315</b>
<b>CURRENT LIABILITIES</b>			
Payables		417,391	317,292
Current Tax Liabilities		344,099	525,995
Lease Liabilities	7	127,061	110,662
Provisions	8	601,744	549,668
Loans	9	3,100	545,076
Other	10	321,112	306,087
<b>TOTAL CURRENT LIABILITIES</b>		<b>1,814,507</b>	<b>2,354,780</b>
<b>NON-CURRENT LIABILITIES</b>			
Lease Liabilities	7	380,255	371,624
Provisions	8	73,863	76,808
Loans	9	-	3,063
<b>TOTAL NON-CURRENT LIABILITIES</b>		<b>454,118</b>	<b>451,495</b>
<b>TOTAL LIABILITIES</b>		<b>2,268,626</b>	<b>2,806,275</b>
<b>NET ASSETS</b>		<b>5,947,414</b>	<b>4,883,040</b>
<b>ACCUMULATED FUNDS</b>			
Surplus (Deficit) for Year		1,064,374	(55,277)
Retained Surplus		4,883,040	4,938,317
<b>EQUITY</b>		<b>5,947,414</b>	<b>4,883,040</b>

*The accompanying notes form part of this financial report.*

## MRBTA STATEMENT OF FINANCIAL PERFORMANCE

### For the Year Ended 30th June 2021

	NOTE	2021 \$	2020 \$
<b>INCOME</b>			
Admissions		5,712,623	5,164,143
Booking Commissions		124,693	159,193
Retail Sales		2,070,764	1,721,599
Membership Subscriptions		154,972	290,135
Ground Handling Income		800,949	493,356
Rental Income		24,151	24,480
Other Funding	16	1,316,216	1,236,432
Other Operating Income		24,688	80,382
<b>TOTAL INCOME</b>		<b>10,229,056</b>	<b>9,169,720</b>
<b>OPERATING EXPENSES</b>			
Cost of Sales		1,136,877	920,438
Interest Expense		39,856	48,948
Administration Expenses		6,839,999	7,140,015
Marketing Expenses		317,799	292,909
Occupancy Expenses		340,401	361,001
<b>TOTAL OPERATING EXPENSES</b>		<b>8,674,932</b>	<b>8,763,311</b>
<b>OPERATING SURPLUS BEFORE INTEREST AND DEPRECIATION</b>		<b>1,554,124</b>	<b>406,409</b>
Net Interest Earned / Paid		2,947	125
Depreciation		(500,579)	(480,476)
Gain/Loss on Sale of Assets		7,883	18,665
<b>OPERATING SURPLUS (DEFICIT) FROM ORDINARY ACTIVITIES</b>		<b>1,064,374</b>	<b>(55,277)</b>

*The accompanying notes form part of this financial report.*

## MRBTA STATEMENT OF CHANGES IN EQUITY

### For the Year Ended 30th June 2021

	Notes	Retained earnings	Total accumulated funds
<b>Balance at 1 July 2019</b>		1,642,656	1,642,656
Deficit for the year		(55,277)	(55,277)
<b>Other comprehensive income</b>			
AMRTA and GBTA Loan Settlement		1,295,661	1,295,661
AMRTA Land and Buildings Transfer		2,000,000	2,000,000
<b>Total Comprehensive Income for the year</b>		<b>3,295,661</b>	<b>3,295,661</b>
<b>Balance at 30 June 2020</b>		<b>4,883,040</b>	<b>4,883,040</b>
 <b>Balance at 1 July 2020</b>		 4,883,040	 4,883,040
Surplus for the year		1,064,374	1,064,374
Other comprehensive income		0	0
<b>Total Comprehensive Income for the year</b>		<b>1,064,374</b>	<b>1,064,374</b>
<b>Balance at 30 June 2021</b>		<b>5,947,414</b>	<b>5,947,414</b>

*The accompanying notes form part of this financial report.*

## MRBTA STATEMENT OF CASH FLOW

### For the Year Ended 30th June 2021

	2021 Inflows / (Outflows) \$	2020 Inflows / (Outflows) \$
<b>CASHFLOWS FROM OPERATING ACTIVITIES</b>		
Receipts from Customers	8,844,898	7,958,141
Payments to Suppliers	(8,250,616)	(8,770,464)
Funding Grants Received	1,316,216	1,236,432
Interest Received/Paid	(36,909)	(48,948)
<b>Net Cash Flow from Operating Activity (Note 2b)</b>	<b>1,873,589</b>	<b>375,161</b>
<b>CASHFLOW FROM INVESTING ACTIVITIES</b>		
Net purchase of non-current assets	(230,407)	(672,709)
<b>Net Cash Flow used in Investing Activities</b>	<b>(230,407)</b>	<b>(672,709)</b>
<b>CASHFLOWS FROM FINANCING ACTIVITIES</b>		
Loan	-	521,517
Net repayment of loans	(520,010)	(27,755)
<b>Net Cash Flow provided by Financing Activities</b>	<b>(520,010)</b>	<b>493,762</b>
<b>NET INCREASE / (DECREASE) IN CASH HELD</b>	<b>(1,123,172)</b>	<b>(196,214)</b>
<b>Add Opening Cash Brought Forward</b>	<b>440,376</b>	<b>244,162</b>
<b>Closing Cash Carried Forward (Note 2a)</b>	<b>1,563,547</b>	<b>440,376</b>

*The accompanying notes form part of this financial report.*

## **MRBTA NOTES TO AND FORMING PART OF THE ACCOUNTS**

### **For the Year Ended 30th June 2021**

This financial report relates to the Margaret River Busselton Tourism Association Inc. ("MRBTA") which was incorporated on the 13<sup>TH</sup> February 2015, registered office 100 Bussell Highway, Margaret River for the period ended 30 June 2021 to meet the requirements of its constitution and the Associations Incorporation Act 2015.

### **NOTE 1 – STATEMENT OF SIGNIFICANT ACCOUNTING POLICIES**

This financial report is a special purpose financial report prepared in order to satisfy the financial reporting requirements of the Rules of Association and the Associations Incorporation Act 2015. The Board has determined that the association is not a reporting entity.

The financial report has been prepared in accordance with the requirements of the Constitution and the Associations Incorporation Act 2015.

The financial report has been prepared on an accruals basis and is based on historic costs and does not take into account changing money values, or except where specifically stated, current valuations of non-current assets.

The following specific accounting policies have been adopted in the preparation of this financial report.

#### **Revenue and Other Income**

Grant revenue is recognized in the year received, or when funds have been committed by the funding provider, where it becomes certain. Grant funding provided for a specific purpose are recorded as a liability until all grant funding contributions and obligations have been met. Interest revenue is recognized using the effective interest rate method. Revenue is measured at the fair value of the consideration received. All revenue is stated net of the amount of goods and services tax (GST). Revenue from the sale of goods is recognized at the point of delivery as this corresponds to the transfer of significant risks and rewards of ownership of the goods and the cessation of all involvement in those goods. Membership income is recognized during the period to which the memberships relate. Other Funding includes Covid-19 related Government subsidies.

#### **Income Tax**

The Association considers it is exempt from income tax under section 50-40 of the Income Tax Assessment Act 1997.

#### **Cash and Cash Equivalents**

Cash and cash equivalents include cash on hand any deposits held at call with banks.



## **MRBTA NOTES TO AND FORMING PART OF THE ACCOUNTS**

### **FOR THE YEAR ENDED 30th June 2021 Cont.**

#### **Trade Debtors**

Trade debtors, which generally have 14-day terms, are recognized and carried at original invoice less an allowance for any uncollectable amounts.

An allowance for doubtful debts is made when there is objective evidence that the organization will not be able to collect the debts. Bad debts are written off when identified.

#### **Inventories**

Inventories are valued at the lower of cost or net realizable value. Cost is determined on the first-in first-out basis.

#### **Non - Current Assets**

##### *Property, Plant and Equipment*

Each class of property, plant and equipment is carried at cost less, where applicable, any accumulated depreciation and impairment losses. Improvements are capitalized on vested properties.

##### *Depreciation*

The depreciable amount of property, plant and equipment are depreciated over the useful lives of the assets to the association commencing from the time the asset is held ready for use.

The depreciation rates used for each class of depreciable assets are:

Land	Not depreciated	Professional Library	10%
Freehold buildings	5%	Signage & Sculptures	20%
Leasehold buildings	4%	Retail Fittings	20%
Plant & Equipment	10%	Computer Hardware & Software	10-25%
Motor Vehicles	20%	Intangibles	33%

The assets' residual values and useful lives are reviewed and adjusted, if appropriate, at each balance date. Gains and losses on disposals are determined by comparing proceeds with the carrying amount. These gains and losses are included in the profit and loss statement.

##### *Impairment of Assets*

At each reporting date, the Association reviews the carrying values of its tangible assets to determine whether there is any indication that those assets have been impaired. If such an indication exists, the recoverable amount of the asset, being the higher of the assets' fair value less costs to sell and value-in use, is compared to the assets carrying value.

Being a not-for-profit entity, the recoverable amount of an asset is the depreciated replacement cost of the asset when the asset's future economic benefits do not primarily depend on the assets ability to generate net cash inflows and where the Association would, if deprived of the asset, replace its remaining future economic benefits.

## **MRBTA NOTES TO AND FORMING PART OF THE ACCOUNTS**

### **FOR THE YEAR ENDED 30th June 2021 Cont.**

Where it is not possible to estimate the recoverable amount of an individual asset, the Association estimates the recoverable amount of the cash-generating unit to which the asset belongs.

#### **Goods & Services Tax (GST)**

Revenues, expenses and assets are recognized net of the amount of goods and services tax (GST). Receivables and payables are stated with the amount of GST included.

#### **Employee Entitlements**

Provision is made for the liability for employee entitlements arising from services rendered by employees to balance date. Employee benefits arising from wages and salaries and annual leave have been measured at their nominal amount. Long Service Leave is brought to account as a liability in the Statement of Financial Position after an employee has completed five years of continuous employment at nominal amounts and include an allowance for on costs. Contributions are made by the Association to an employee superannuation fund and are charged as expenses when incurred.

#### **Trade Creditors**

Liabilities are recognized for amounts to be paid in the future for goods or services, whether or not invoices have been received. Trade account payables are normally settled within 30 days.

#### **Leases**

Lease payments under operating leases where substantially all the risks and benefits remain with the lessor, are charged as expenses in the period in which they are incurred.

Where a non-current asset is acquired by means of a finance lease, chattel mortgage or loan, the asset is capitalized at the purchase cost at the inception of the financial commitment and a liability recognized for the total lease payments at the inception of the lease. These assets are amortized over the period of the lease, chattel mortgage or loan. The payments are allocated between the principal component and the interest expense.

# **MRBTA NOTES TO AND FORMING PART OF THE ACCOUNTS**

## **FOR THE YEAR ENDED 30th June 2021 Cont.**

### **NOTE 2 – CASH FLOW**

#### **(a) Reconciliation of Cash**

	<b>2021</b>	<b>2020</b>
	<b>\$</b>	<b>\$</b>
Cash on hand	11,700	12,500
Cash at bank	1,551,847	427,876
	<b>1,563,547</b>	<b>440,376</b>

MRBTA has a NAB credit card facility limit of \$52,000 of which \$27,104 of this facility was used at 30 June 2021.

#### **(b) Reconciliation of Net Cash Provided by Operating Activities to Operating Surplus**

	<b>2021</b>	<b>2020</b>
	<b>\$</b>	<b>\$</b>
<b>Operating Surplus/ (Deficit) from ordinary activities</b>	1,064,374	(55,277)
Net loss / (gain) on sale of assets	(7,883)	18,655
Depreciation and amortisation	500,579	480,476
<b>Changes in Assets and Liabilities</b>		
(Increase) / Decrease in Debtors	(67,941)	(377,656)
(Increase) / Decrease in Stock	10,591	(54,185)
Increase / (Decrease) in Creditors	(66,771)	233,108
Increase / (Decrease) in Leave Provisions	49,132	130,040
(Increase) / Decrease in Other Current Assets	391,510	-
<b>Net Cash Flow from Operating Activities</b>	<b>1,873,589</b>	<b>375,161</b>

### **NOTE 3 - OTHER ASSETS**

	<b>2021</b>	<b>2020</b>
	<b>\$</b>	<b>\$</b>
Prepayments	5,454	-
Accrued Revenue	-	396,964
	<b>5,454</b>	<b>396,964</b>

# **MRBTA NOTES TO AND FORMING PART OF THE ACCOUNTS**

## **FOR THE YEAR ENDED 30th June 2021 Cont.**

### **NOTE 4 – FIXED ASSETS**

	<b>2021</b>	<b>2020</b>
	<b>\$</b>	<b>\$</b>
Land – Margaret River Visitor Centre	800,000	800,000
Building – Margaret River Visitor Centre	1,200,000	1,200,000
Land and Building Improvements	3,348,100	3,361,747
Less Accumulated depreciation	(600,463)	(405,422)
	<b>4,747,637</b>	<b>4,956,325</b>
Computer Hardware and Software - at cost	481,532	474,245
Less Accumulated depreciation	(382,065)	(335,431)
	<b>99,467</b>	<b>138,813</b>
Plant and Equipment - at cost	516,242	476,441
High Ropes Course – at cost	176,415	176,415
Less Accumulated depreciation	(226,392)	(158,408)
	<b>466,265</b>	<b>494,448</b>
Signage - at cost	200,362	200,362
Less Accumulated depreciation	(158,338)	(121,804)
	<b>42,024</b>	<b>78,558</b>
Sculptures - at cost	22,812	22,812
Less Accumulated depreciation	(22,812)	(22,255)
	<b>-</b>	<b>557</b>
	<b>5,355,393</b>	<b>5,668,701</b>

### **NOTE 5 – LEASED ASSETS**

	<b>2021</b>	<b>2020</b>
	<b>\$</b>	<b>\$</b>
Leased Motor Vehicles	621,991	571,228
Less Accumulated depreciation	(209,251)	(143,701)
	<b>412,740</b>	<b>427,528</b>

### **NOTE 6 – INTANGIBLE ASSETS**

	<b>2021</b>	<b>2020</b>
	<b>\$</b>	<b>\$</b>
MRBTA Branding, Website and App	471,884	380,484
Less Accumulated depreciation	(389,241)	(363,648)
	<b>82,643</b>	<b>16,836</b>

**MRBTA NOTES TO AND FORMING PART OF THE ACCOUNTS**  
**FOR THE YEAR ENDED 30th June 2021 Cont.**

**NOTE 7 - LEASE FINANCE COMMITMENTS**

	<b>2021</b>	<b>2020</b>
	<b>\$</b>	<b>\$</b>
<u>Future minimum lease payments payable at 30th June 2021</u>		
Not later than 1 year	150,146	134,404
Less unexpired interest charges	(23,085)	(23,742)
	<b>\$127,061</b>	<b>110,662</b>
 <u>Greater than 1 year but not greater than 5 years</u>	 400,260	 400,451
Less unexpired interest charges	(20,005)	(28,827)
	<b>380,255</b>	<b>371,624</b>
	<b>507,316</b>	<b>482,286</b>

**NOTE 8 - PROVISIONS**

	<b>2021</b>	<b>2020</b>
	<b>\$</b>	<b>\$</b>
<u>Current</u>		
Provisions for Annual Leave	327,209	310,944
Provision for Long Service Leave	274,535	237,242
Provision for Parental Leave	-	1,481
	<b>601,744</b>	<b>549,668</b>
 <u>Non-Current</u>	 	 
Provision for Long Service Leave	<b>73,863</b>	<b>76,808</b>
	<b>675,608</b>	<b>626,476</b>

**MRBTA NOTES TO AND FORMING PART OF THE ACCOUNTS**  
**FOR THE YEAR ENDED 30th June 2021 Cont.**

**NOTE 9 - LOANS**

	<b>2021</b>	<b>2020</b>
	<b>\$</b>	<b>\$</b>
<u>Current</u>		
Business Markets Loan	-	533,000
Ngilgi Lighting Loan with City of Busselton	3,100	12,076
	<b>3,100</b>	<b>545,076</b>
<u>Non-Current</u>		
Ngilgi Lighting Loan with City of Busselton	-	3,063
	<b>-</b>	<b>3,063</b>
	<b>3,100</b>	<b>548,139</b>

MRBTA has a \$1,000,000 Business Markets Loan facility in place.

**NOTE 10 - OTHER LIABILITIES**

	<b>2021</b>	<b>2020</b>
	<b>\$</b>	<b>\$</b>
Monies Held	139,753	107,500
Accrued Expenses	34,922	198,587
Deferred Income – Membership Subscriptions	146,437	0
	<b>321,112</b>	<b>306,087</b>

Monies held relate to unspent funds and contributions in relation to the Unbeaten Track Project, Ngilgi Precinct Project, the Aboriginal Tourism Recovery Grant and the South West Development Commission Seasonal Worker Accommodation Study.

## **MRBTA NOTES TO AND FORMING PART OF THE ACCOUNTS**

### **FOR THE YEAR ENDED 30th June 2021 Cont.**

#### **NOTE 11 – SEGMENT INFORMATION**

The Association operates predominantly in one industry – tourism, and in one geographical area – Western Australia.

#### **NOTE 12 – RELATED PARTY DISCLOSURES**

Certain members of the committee of management, or their related entities, entered into transactions with the Association under normal commercial terms and conditions.

#### **NOTE 13 – LEASE AND VESTING AGREEMENTS**

<b>Lease / Vesting</b>	<b>Agreement With</b>	<b>Term of Agreement</b>	<b>Commitment</b>
<b>Busselton Visitor Centre Property Lease</b>	City of Busselton	21 year ending 21 <sup>st</sup> April 2038	\$205 per annum with annual CPI review
<b>Dunsborough Visitor Centre Lease</b>	G & B & G Martin	1 year ending 30 June 2022	\$18,638 per annum
<b>Cape Naturaliste Lighthouse Lease</b>	Department of Biodiversity, Conservation and Attractions	21 years ending 17 <sup>th</sup> Feb 2027	5% of Gross Receipts
<b>Cape Leeuwin Lighthouse Lease</b>	Department of Biodiversity, Conservation and Attractions	21 years ending 6 <sup>th</sup> May 2025	5% of Gross Receipts
<b>Forest Adventures Land Lease</b>	Department of Biodiversity, Conservation and Attractions	21 years ending 30 <sup>th</sup> September 2037	5% of Gross Receipts

**Lake, Jewel, Ngilgi and Mammoth Caves** are vested to the MRBTA by way of a Management Order by the WA State Department of Lands.

#### **NOTE 14 - ECONOMIC DEPENDENCY**

The ongoing operation of MRBTA is dependent upon admissions, retail sales, booking commissions and membership fees.

#### **NOTE 15 – CAPITAL COMMITMENTS**

There are no Capital commitments as at 30 June 2021.

**MRBTA NOTES TO AND FORMING PART OF THE ACCOUNTS**  
**FOR THE YEAR ENDED 30th June 2021 Cont.**

**NOTE 16 – OTHER FUNDING**

	2021	2020
	\$	\$
<b>COVID-19 GOVERNMENT SUBSIDIES &amp; FUNDING</b>		
Tourism WA Tourism Business Survival Grant	75,000	-
Job Keeper	936,536	992,464
Payroll Tax Relief	19,943	34,044
PAYG Cash Boost	50,000	50,000
DBCA - Rent Relief	64,592	-
	<b>1,146,071</b>	<b>1,076,508</b>
<b>OTHER OPERATING FUNDING</b>		
City of Busselton Visitor Servicing Funding	163,600	159,924
Optus Plan Inclusion & Fighting Fund	6,545	-
	<b>170,145</b>	<b>159,924</b>
	<b>1,316,216</b>	<b>1,236,432</b>



## **MRBTA STATEMENT BY THE MEMBERS OF THE BOARD FOR THE YEAR ENDED 30th June 2021**

The Board have determined that the association is not a reporting entity.

The Board have determined that this special purpose financial report should be prepared in accordance with the Associations Incorporation Act (WA) 2015 the accruals basis of accounting, outlined in Note 1 to the financial report.

In the opinion of the Board:

1. The financial statements and notes of Margaret River Busselton Tourism Association Inc. are in accordance with the Associations Incorporation Act (WA) 2015 and presents fairly the financial position of Margaret River Busselton Tourism Association Inc. as at 30 June 2021 and its performance for the period ended on that date.
2. At the date of this statement, there are reasonable grounds to believe that Margaret River Busselton Tourism Association Inc. will be able to pay its debts as and when they fall due.

This statement is made in accordance with a resolution of the Board and is signed on behalf of the Board by:



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Trent Bartlett  
Chairman



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Glenn Callegari  
Board Member

Dated this 23<sup>rd</sup> day of September 2021

**INDEPENDENT AUDITOR'S REPORT  
TO THE MEMBERS OF  
MARGARET RIVER BUSSELTON TOURISM ASSOCIATION INC.**

**Opinion**

We have audited the financial report of Margaret River Busselton Tourism Association Inc. which comprises the statement of financial position as at 30 June 2021, the statement of financial performance, the statement of changes in equity and the statement of cash flows for the year then ended, and notes to the financial statements, including a summary of significant accounting policies, and the declaration by those charged with governance.

In our opinion, the accompanying financial report gives a true and fair view of the financial position of Margaret River Busselton Tourism Association Inc. as at 30 June 2021, and of its financial performance and its cash flows for the year then ended in accordance with the *Associations Incorporation Act (Western Australia) 2015* and the accounting policies described in Note 1 to the financial statements.

**Basis for Opinion**

We conducted our audit in accordance with Australian Auditing Standards. Our responsibilities under those standards are further described in the *Auditor's Responsibilities for the Audit of the Financial Report* section of our report. We are independent of Margaret River Busselton Tourism Association Inc. in accordance with the ethical requirements of the Accounting Professional and Ethical Standards Board's APES 110 *Code of Ethics for Professional Accountants* (the Code) that are relevant to our audit of the financial report in Australia. We have also fulfilled our other ethical responsibilities in accordance with the Code.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

**Emphasis of Matter- Basis of Accounting**

We draw attention to Note 1 to the financial report, which describes the basis of accounting. The financial report has been prepared to assist Margaret River Busselton Tourism Association Inc. to meet the requirements of the *Associations Incorporation Act (Western Australia) 2015*. As a result, the financial report may not be suitable for another purpose. Our opinion is not modified in respect of this matter.

**Supplementary Information**

Those charged with governance are responsible for the supplementary information. The supplementary information comprises the information included in the Margaret River Busselton Tourism Association Inc. annual report for the year ended 30 June 2021, but does not include the financial report and our auditor's report thereon.

Our opinion on the financial report does not cover the supplementary information and accordingly we do not express any form of assurance conclusion thereon.

In connection with our audit of the financial report, our responsibility is to read the supplementary information and, in doing so, consider whether the supplementary information is materially inconsistent with the financial report or our knowledge obtained in the audit or otherwise appears to be materially misstated. If, based on the work we have performed, we conclude that there is a material misstatement of this other information, we are required to report that fact. We have nothing to report in this regard.

### ***Responsibilities of Management and Those Charged with Governance for the Financial Report***

Management is responsible for the preparation and fair presentation of the financial report in accordance with the financial reporting requirements of the *Associations Incorporation Act (Western Australia) 2015* and for such internal control as management determine is necessary to enable the preparation of the financial report that is free from material misstatement, whether due to fraud or error.

In preparing the financial report, management are responsible for assessing the Margaret River Busselton Tourism Association's Inc. ability to continue as a going concern, disclosing, as applicable, matters relating to going concern and using the going concern basis of accounting unless management either intend to liquidate the Margaret River Busselton Tourism Association Inc. or to cease operations, or has no realistic alternative but to do so.

Those charged with governance are responsible for overseeing the Margaret River Busselton Tourism Association's Inc. financial reporting process.

### ***Auditor's Responsibilities for the Audit of the Financial Report***

Our objectives are to obtain reasonable assurance about whether the financial report as a whole is free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with Australian Auditing Standards will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of the financial report.

As part of an audit in accordance with Australian Auditing Standards, we exercise professional judgement and maintain professional scepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the financial report, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made.
- Conclude on the appropriateness of the use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the entity's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the financial report or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the entity to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the financial report, including the disclosures, and whether the financial report represents the underlying transactions and events in a manner that achieves fair presentation.

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

**AMD Chartered Accountants**

A handwritten signature in black ink, appearing to read 'TIM PARTRIDGE', with a long horizontal stroke extending to the right.

**TIM PARTRIDGE**  
**Director**

Level 1, 53 Victoria Street, Bunbury, Western Australia

Dated this 30<sup>th</sup> day of September 2021

**AUDITOR'S INDEPENDENCE DECLARATION  
UNDER SECTION 80 OF THE ASSOCIATIONS INCORPORATION ACT (WA) 2015  
TO THE BOARD OF MARGARET RIVER BUSSELTON ASSOCIATION INC.**

I declare that, to the best of my knowledge and beliefs, during the year ended 30 June 2021 there have been no contraventions of:

- i) The auditor independence requirements as set out in section 80 of the *Associations Incorporation Act (WA) 2015* in relation the audit; and
- ii) Any applicable code of professional conduct in relation to the audit.

**AMD Chartered Accountants**



**TIM PARTRIDGE FCA**  
**Director**

Bunbury, Western Australia

Dated this 26<sup>th</sup> day of September 2021

## SUPPLEMENTARY INFORMATION

The accompanying notes are based on management accounts and do not form part of the audited report.

### MRBTA STATEMENT OF FINANCIAL PERFORMANCE

#### VISITOR SERVICING FOR THE YEAR ENDED 30th June 2021

	2021	2020
	\$	\$
<b>INCOME</b>		
Booking Commissions	124,692	159,193
Retail Sales	632,015	574,286
Rental Income	8,492	8,103
Other Funding	323,244	356,380
Other Operating Income	336	18,586
<b>TOTAL INCOME</b>	<b>1,088,779</b>	<b>1,116,548</b>
<b>OPERATING EXPENSES</b>		
Cost of Sales	359,775	312,189
Interest Expense on Lease	1,993	6,223
Administration Expenses	880,763	1,088,519
Marketing Expenses	0	148
Occupancy Expenses	89,819	118,554
<b>TOTAL OPERATING EXPENSES</b>	<b>1,332,350</b>	<b>1,525,633</b>
 OPERATING SURPLUS BEFORE INTEREST & DEPRECIATION	 (243,571)	 (409,085)
Depreciation	(140,453)	(133,028)
Gain/Loss on Sale of Asset	(278)	0
<b>OPERATING SURPLUS FROM ORDINARY ACTIVITIES</b>	<b>(384,302)</b>	<b>(542,113)</b>
	<b>2021</b>	<b>2020</b>
	<b>\$</b>	<b>\$</b>
<b>Operating Profit/Loss</b>		
Busselton Visitor Centre	3,740	(40,436)
Dunsborough Visitor Centre	12,253	(2,724)
Margaret River Visitor Centre	(150,132)	(191,242)
Central Reservations	(250,163)	(307,711)
	<b>(384,302)</b>	<b>(542,113)</b>
 <b>Visitation Numbers</b>	 <b>#</b>	 <b>#</b>
Busselton Visitor Centre	94,043	118,895
Dunsborough Visitor Centre	49,080	41,270
Margaret River Visitor Centre	83,794	94,517
Digital Assisted (phone, email webchats)	59,985	47,760
Website - margaretriver.com	1,115,008	881,827
	<b>1,401,910</b>	<b>1,184,269</b>
 <b>Gross Accommodation and Tour Bookings</b>	 <b>\$</b>	 <b>\$</b>
Accommodation	577,180	878,252
Tours	595,747	435,408
	<b>1,172,927</b>	<b>1,313,660</b>

## SUPPLEMENTARY INFORMATION

*The accompanying notes are based on management accounts and do not form part of the audited report.*

### MRBTA STATEMENT OF FINANCIAL PERFORMANCE

### ATTRACTIONS FOR THE YEAR ENDED 30th June 2021

	2021 \$	2020 \$
<b>INCOME</b>		
Admission Income	5,712,623	5,164,142
Retail Sales	1,438,750	1,147,313
Rental Income	15,659	16,377
Other Funding	588,093	551,752
Other Operating Income	17,900	38,383
<b>TOTAL INCOME</b>	<b>7,773,025</b>	<b>6,917,967</b>
<b>OPERATING EXPENSES</b>		
Cost of Retail & Food/Beverage Sales	760,656	608,249
Interest Expense on Lease	10,094	11,212
Administration Expenses	3,629,091	3,792,723
Marketing Expenses	65,467	102,392
Occupancy Expenses	248,169	230,392
<b>TOTAL OPERATING EXPENSES</b>	<b>4,713,477</b>	<b>4,744,968</b>
 OPERATING SURPLUS BEFORE INTEREST & DEPRECIATION	 3,059,548	 2,172,999
Depreciation	(270,375)	(269,889)
Gain/Loss on Sale of Asset	(657)	17,221
<b>OPERATING SURPLUS FROM ORDINARY ACTIVITIES</b>	<b>2,788,516</b>	<b>1,920,331</b>
 <b>Operating Profit</b>	 <b>\$</b>	 <b>\$</b>
Lake Cave	441,629	442,477
Jewel Cave	510,452	481,427
Ngilgi Cave	898,506	698,563
Mammoth Cave	903,196	700,608
Cape Leeuwin Lighthouse	366,927	364,331
Cape Naturaliste Lighthouse	85,479	26,010
Forest Adventures South West	420,205	99,837
Attraction Administration	(830,235)	(892,922)
	<b>2,796,159</b>	<b>1,920,331</b>
 <b>Visitation Numbers</b>	 <b>#</b>	 <b>#</b>
Lake Cave	42,822	43,345
Jewel Cave	49,822	47,330
Ngilgi Cave	66,205	57,576
Mammoth Cave	58,696	51,880
Cape Leeuwin Lighthouse	61,550	85,233
Cape Naturaliste Lighthouse	51,327	64,734
Forest Adventures South West	38,396	21,149
	<b>368,818</b>	<b>371,247</b>

## SUPPLEMENTARY INFORMATION

*The accompanying notes are based on management accounts and do not form part of the audited report.*

### MRBTA STATEMENT OF FINANCIAL PERFORMANCE

#### MARKETING & MEMBERSHIP FOR THE YEAR ENDED 30th June 2021

	2021	2020
	\$	\$
<b>INCOME</b>		
Membership Subscriptions	154,972	290,135
Other Funding	91,286	75,626
Other Income	6,394	-
TOTAL INCOME	252,652	365,761
<b>OPERATING EXPENSES</b>		
Interest Expense	7,150	4,205
Administration Expenses	802,892	690,256
Marketing Expenses	251,844	181,437
TOTAL OPERATING EXPENSES	1,061,886	875,898
OPERATING SURPLUS BEFORE INTEREST & DEPRECIATION	(809,234)	(510,137)
Gain/Loss on Sale of Asset	8,818	0
Depreciation	(44,747)	(29,024)
OPERATING SURPLUS FROM ORDINARY ACTIVITIES	(845,163)	(539,161)



## SUPPLEMENTARY INFORMATION

*The accompanying notes are based on management accounts and do not form part of the audited report.*

### MRBTA STATEMENT OF FINANCIAL PERFORMANCE ADMINISTRATION FOR THE YEAR ENDED 30th June 2021

	2021	2020
	\$	\$
<b>INCOME</b>		
Other Funding	218,238	153,480
Operating Grant Funding	58	6,899
TOTAL INCOME	218,296	160,379
<b>OPERATING EXPENSES</b>		
Interest Expense on Lease	20,619	27,308
Administration Expenses	972,612	990,438
Marketing Expenses	487	8,931
Occupancy Expenses	2,100	6,711
TOTAL OPERATING EXPENSES	995,818	1,033,388
 OPERATING SURPLUS BEFORE INTEREST & DEPRECIATION	 (777,522)	 (873,009)
Net Interest Earned / Paid	2,947	125
Gain/Loss on Disposal of Assets	0	2,111
Depreciation	(40,061)	(46,598)
OPERATING SURPLUS FROM ORDINARY ACTIVITIES	(814,636)	(917,371)

## SUPPLEMENTARY INFORMATION

*The accompanying notes are based on management accounts and do not form part of the audited report.*

### MRBTA STATEMENT OF FINANCIAL PERFORMANCE AIRPORT FOR THE YEAR ENDED 30th June 2021

	2021	2020
	\$	\$
<b>INCOME</b>		
Ground Handling Income	800,949	493,356
Other Funding	95,355	99,195
Other Operating Income	0	16,514
TOTAL INCOME	896,304	609,065
<b>OPERATING EXPENSES</b>		
Administration Expenses	571,155	578,079
Occupancy Expenses	313	5,343
TOTAL OPERATING EXPENSES	571,468	583,422
OPERATING SURPLUS BEFORE INTEREST & DEPRECIATION	324,836	25,643
Depreciation	(4,943)	(2,606)
OPERATING SURPLUS FROM ORDINARY ACTIVITIES	319,893	23,037